

New InSights Research from The Vision Council Reveals Most Consumers Use Eyewear Accessories

The Vision Council's Latest Insights Research Report Finds Opportunities to Improve Consumer's Eyewear Maintenance Habits

Alexandria, VA – April 16, 2024 – Today, The Vision Council releases its latest research report, Focused inSights Eyewear Accessories, providing comprehensive insights into American adults' behaviors, preferences, and purchasing patterns related to eyewear accessories. The report sheds light on the usage and maintenance habits surrounding various eyewear accessories and underscores the importance of proper care and storage of eyewear products to ensure optimal vision.

The survey highlights a variety of eyewear accessories, including eyeglasses cases, eyeglass chains/lanyards, microfiber cloths, eyeglasses replacement/sizing nose pads, lens cleaning wipes, lens cleaning solution, contact lens cases, contact lens solution, and lubricant eye drops. Key findings from the report reveal intriguing insights into the eyewear accessories market in the United States.

Report highlights:

- 36% of adults admit to using their shirt or another clothing item to clean their glasses, a practice not recommended by eyecare providers.
- While 73% of prescription eyeglass wearers use a glasses case, one in five eyewear users neglect to use a case when their glasses are not being worn, with non-prescription glasses users being the most likely culprits.
- Of those who shopped for accessories at an optical store, a significant proportion reported purchasing lens cleaning solution (71%), cases (69%), or cloths (68%) immediately following their eye exam, indicating a correlation between eyecare provider recommendations and accessory purchases.
- Most consumers spent \$25 or less on their last eyewear accessory purchase, with most purchasing from big box stores.
- Compared to eyeglass accessories, the research highlights higher usage of contact lens-related accessories such as cases, cleaning solution, and lubricant eye drops, emphasizing the specialized care and storage requirements associated with contact lenses.

"Findings from our latest research report suggest that there is ample opportunity for eyecare providers and the industry at-large to emphasize the significance of proper eyewear care and maintenance to consumers," said **Alysse Henkel**, **Vice President**, **Research and inSights at The Vision Council.** "By educating individuals on the importance of using appropriate cleaning methods and storing their eyewear properly, we can help them preserve the quality and durability of their eyewear, ultimately ensuring they see their best."

A summary, along with the full research report, is available in **The Vision Council's** <u>Research</u> <u>Download Center</u> as a complimentary download for members of The Vision Council, with a paid option for non-members.

The Vision Council's inSights Research Report serves as a valuable resource for industry stakeholders, providing actionable insights to inform strategic decision-making and enhance the overall consumer experience.

This survey is based on data collected between March 6-8, 2024, among a sample of 2,203 American adults.

About the inSights Research Program

The Vision Council's <u>inSights Research Program</u> launched in May 2022 and is built on a foundation of rigorous methodology and cutting-edge technology. The inSights Research Program provides a comprehensive perspective on the state of the optical industry through quarterly consumer survey reports; quarterly in-depth special reports on eyewear and eyecare products and topics; quarterly market estimates; and an annual industry forecast.

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About The Vision Council

The Vision Council brings the power of sight to all through education, government relations, research and technical standards. A leading advocate for the optical industry, the association positions its members to deliver the eyewear and eyecare people need to look and feel their best. Vital to health, independence and safety, better vision leads to better lives.